



Imme Gerke – Global Regulatory Strategist

2017









# overview



- > the problem
- > the solution
- > the engagement



problems farmers





untry





Worldwide, we grow over ...

These crops can be damaged by ...

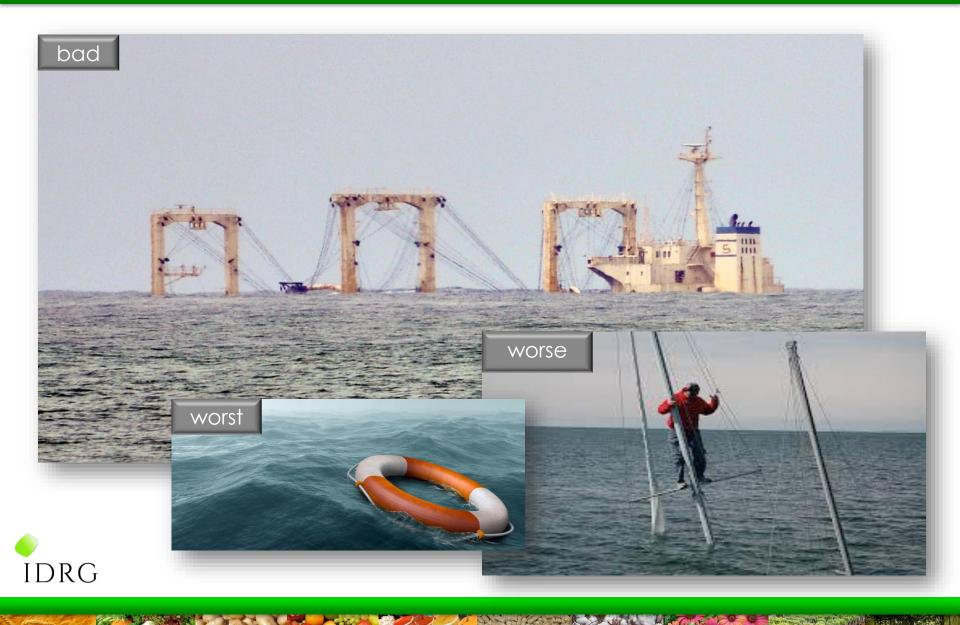
IPM and trade require products with at least ... x 3 modes of action

Countries require national authorizations ... x 200 countries

That means worldwide we need ... x 200 countries









- √ 15 nautical miles for foods that sink
- 25 nautical miles for foods that float







http://www.iff.fraunhofer.de/de/geschaeftsbereiche/biosystems-engineering/forschung.html#tabpanel-25

Worldwide, we grow over ...

These crops can be damaged by ...

IPM and trade require at least ...

Countries require national authorizations ...

That means worldwide ...

10,000 crop species

x 10 problems

x 3 products

x 200 countries

= 60,000,000 approvals





• CODEX

• EU

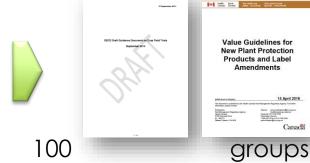
US

• CAN

AUS

JPN

• ..



Worldwide, we grow over ...

These crops can be damaged by ...

IPM and trade require at least ...

200 countries require authorizations ...

That leads us to ...

x 10 problems

10,000 crop species

x 3 products

x 200 countries

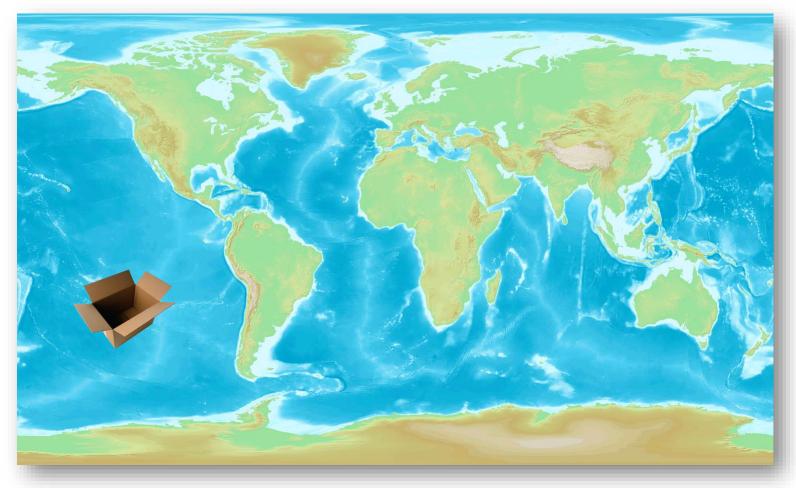
= <u>60,000,000</u> approvals

600,000











- CODEX
- EU
- US
- CAN
- AUS
- JPN
- ..





100 gr - 10,000 crop species

x 10 problems

x 3 products

x<del>200</del>-countries

= <del>60,000,000</del> approvals

600,000

Worldwide, we grow over ...

These crops can be damaged by ...

IPM and trade require at least ...

200 countries require authorizations ...

That leads us to ...





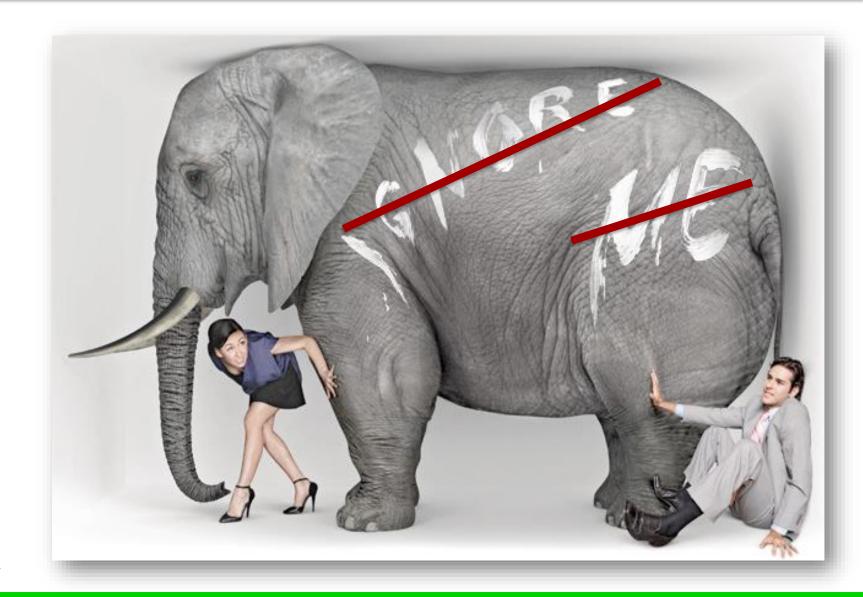
# overview

- > the problem
- > the solution
- the engagement











# Global Cooperation across Political Borders

among and between growers, industry and governments



- 1. OECD dossier
- 2. OECD monograph
- 3. communication





pest problems

farmers





- trade
- MRLs
- registrations





- for more informations please click HERE !



# exports (59 countries)

Export Country	Value in 000 euros	PCT value	Profile
ARGENTINA	120,736.35	01.30 %	IMPORT COUNTRY
AUSTRALIA	15,865.15	00.20 %	IMPORT COUNTRY
AUSTRIA	169,619.46	01.80 %	IMPORT COUNTRY
AZERBAIJAN	14,529.76	00.20 %	IMPORT COUNTRY
BELARUS	108,242.98	01.20 %	IMPORT COUNTRY
BELGIUM	193,772.99	02.10 %	IMPORT COUNTRY
BOSNIA-HERZEGOVENA	7,502.65	00.10 %	IMPORT COUNTRY
BRAZIL	62,163.99	00.70 %	IMPORT COUNTRY
BULGARIA	11,101.17	00.10 %	IMPORT COUNTRY
CANADA	74,509.79	00.80 %	IMPORT COUNTRY
CHILE	635,883.68	06.80 %	IMPORT COUNTRY
CHINA	1,443,562.89	15.40 %	IMPORT COUNTRY
CROATIA	14,615.97	00.20 %	IMPORT COUNTRY
CZECH REP.	32,494.12	00.30 %	IMPORT COUNTRY
DENMARK	51.416.42	00.50 %	IMPORT COUNTRY
EL SALVADOR	10,399.90	00.10 %	IMPORT COUNTRY
ESTONIA	11.545.39	00.10 %	IMPORT COUNTRY
FINLAND	12,829.73	00.10 %	IMPORT COUNTRY
FOR J. REP MAC	17.487.84	00.20 %	IMPORT COUNTRY
FRANCE	618.969.53	06.60 %	IMPORT COUNTRY
GERMANY	309,791.05	03.30 %	IMPORT COUNTRY
GREECE	40.242.84	00.40 %	IMPORT COUNTRY
GUATEMALA	8,343.25	00.10 %	IMPORT COUNTRY
HONDURAS	14.201.24	00.10 %	IMPORT COUNTRY
HONGKONG	50,594.84	00.50 %	IMPORT COUNTRY
HUNGARY	74,395.07	00.80 %	IMPORT COUNTRY
INDIA	6.363.11	00.10 %	
IRAN	123 722 00	01.30 %	IMPORT COUNTRY
IRELAND	123,722.00 69.854.52	00.70 %	IMPORT COUNTRY
ITALY	1.004.921.92	10.70 %	IMPORT COUNTRY
JAPAN	208,865.36	02.20 %	IMPORT COUNTRY
KOREA-SOUTH	130,436.69	01.40 %	IMPORT COUNTRY
LATVIA	7,033.77	00.10 %	IMPORT COUNTRY
LEBANON	11,064.29	00.10 %	IMPORT COUNTRY
LITHUANIA	123,344.44	01.30 %	IMPORT COUNTRY
MALAYSIA	5,325.11	00.10 %	IMPORT COUNTRY
MEXICO	6,266.13	00.10 %	IMPORT COUNTRY
MOLDOVA	48,069.23	00.50 %	IMPORT COUNTRY
NAMIBIA	25,247.42	00.30 %	IMPORT COUNTRY
NETHERLANDS	276,750.52	02.90 %	IMPORT COUNTR
NEW ZEALAND	392,953.49	04.20 %	IMPORT COUNTRY
POLAND	557,710.96	05.90 %	IMPORT COUNTR
PORTUGAL	30,005.18	00.30 %	IMPORT COUNTR
ROMANIA	8,463.30	00.10 %	IMPORT COUNTRY
RUSSIAN FED.	13,469.03	00.10 %	IMPORT COUNTR
SERBIA REP.	106,387.35	01.10 %	IMPORT COUNTR
SINGAPORE	13,004.95	00.10 %	IMPORT COUNTR
SLOVAKIA	16,304.96	00.20 %	IMPORT COUNTR
SLOVENIA	22,713.35	00.20 %	IMPORT COUNTR
SOUTH-AFRICA	366,898.30	03.90 %	IMPORT COUNTR
SPAIN	127,851.74	01.40 %	IMPORT COUNTR
SWEDEN	159,656.33	01.70 %	IMPORT COUNTRY
SWITZERLAND	5,367.60	00.10 %	IMPORT COUNTR
THAILAND	33,567.89	00.40 %	IMPORT COUNTR
TURKEY	110,465.46	01.20 %	IMPORT COUNTR
U.KINGDOM	97,080.82	01.00 %	IMPORT COUNTR
UKRAINE	97,898.45	01.00 %	IMPORT COUNTRY
USA	1,052,897.47	11.20 %	IMPORT COUNTRY
VIETNAM	9,211,81	00.10 %	IMPORT COUNTRY

# imports (108 countries)

transferrer.	Mark Strong	<u>PCT-sales</u>	Entite
ACCEPIA.	E-SSEE	0.05	EMONT COLATE
MICOA		0.05	Direct county
KENKA	81,201 49 10,421 47	00.00%	percer country
ALEYSA BARRAN	10,010	0130% 0010%	DROST COLATE
BANGLAGEIX	6 SH 86 114,430 70	0120%	Expost country
BELANCE	142 287 19 128 404 84 4 889 73	01.60%	DECET COLASS
BELGUM BENN	CH-401 M	0140%	Esport country
BOLIVA	10,801.04	00.20%	EXPORT-COLASTIC
BORNAHEREROVENA	0.000 0.000 0.000	00.00%	DEGRE COLATE
BOTE HANGE BEATL	0.00 G 87.00 S 7.30 G	00.70%	EMPORT COLASTI
BASARA		00.20%	DEGRE COUNTS
BURNAPHARIT	40,000,00	00.00%	DROST COLASS
CARACA	224 994 80	0170%	EMORT COLASS
COLOMBIA	107,874.07 80,484.74	0.00%	Export country
COSTANICA	10,001.34	0020%	DIPORT COLATE
OVERA	36,621.86	00.30%	EMORT COLASS
CHOHRE	60.702.07	0.75	percent country
DEMANUK	60,742.07 90,982.04	00 70 % 01 00 %	EMORT COLATE
DOMESTICAL PARTIES	24 640 60 24 686 26	00.30%	DEPOSIT COLUMN
EG/PT	100,676.06	0170%	EMPORT COLASS
E SAUROOR	96,040.00	60 20 %	EXPORT-COLASTS
EETOWA	23,004.00	0020%	DROST COLATE
PARCE	62 600 61 2 G MI 67	0.05	DROST COLASS
GERMAN	20 MIE*	0.00%	Expost country
OHIOL OMECE	7 611.27 96.387.63	00 10 % 00 20 %	DESCRIPTION AND
ONTINIA ONTINIA	W 287 63	0.00%	Datast co. win
KONDURAL	10,346.28	0030%	EMORT COLATE
HONGKONG	960,774.27		EMPORT COUNTY
HARANY ON the	38,362.72	0.0%	DESCRIPTION AND
NO.A	162,000 34	00%	Depart counts
ADDAESA.	909 944 62	6130%	EXPORT COLARS
MAG.	903,380-07 86.634.88	01.00%	DROFT COLATE
MANUAL PROPERTY.	20,679.00	0.05	DESCRIPTION AND
DEF	43,041.07	00.00%	EXPORT COLASTI
NORY COALT	6.004.04	00.00%	DROST COLATE
APIN CREAN	241.718.00 27.926.61	0.05	DROST COLATE
expected.	108 788 G2 0,462 04	0120%	
KENNA.	0.000.00	00.00%	DEST COATS
KOREA ADER	34 307 61	00.60%	EMORT COLASS
NUMBER OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TO THE PERSON NAMED I	36,327 EF	00 10 %	DIFORT COLATE
KAROUSINA	H 844 40 63 70 81	0.0%	EMORE COLASS
LATVA	6,407.06	0.0%	DEPOSIT COLASTI
L STAN ARAB JOSEPH TYPE	24.013.04	0.05	EMPORT COLARS
L DHANKA	24 0 C D M 42 844 41 8 484 68 2 324 52	66.76%	ERORI COLATE
IDOMEOUS	1,441.01	00.00%	DESCRIPTION AND
MERTA		0.00%	DROST COLATE
META	61,236 GE 6,760.36	00 10 %	EMORT-COLATE
MEXICO	271,752.00	0.00%	Deposit country
MOROCCO	4 830 74 7 748 33	0.05	parant counts
MCDME QUE	0.160.21	00.00%	EMORT COLUMN
NAME A	20,000 00	00.30%	DROST COLASS
MITHER MOS	204 605 67	0.01%	EMPORT COUNTY
NEW ZEALAND	204 601 67 6 412 73	00.10%	EMORT COLASS
NOMBOUR	617170 6130268	00.30%	EMORT COLASS
NOTION .		0.75	EMPORT COLATE
OMAN	67,304,38 52,886,70	00.10%	DESCRIPTION OF
PAK ETAN	9.162.96	00.00%	EMPORT COLATE
Personal	7 624 64	0.05	Export counts
PERU	33,662.04	00.00%	DEGRE COLATE
NUMBER	900,317 (3	0110%	EMPORT COLATE
FOLIND FORTUGE	10,000 6040.00	0.05	EMORT COUNTY
GATMA	CHIM	00.00%	DROST COLATE
MOMBNA.	61.61 EL	00.00%	Estat counts
MULLIAN PED	40,700.70	01.00%	Depart counts
NOW SAL	100 004 00 0,427 00	00.00%	ESPORT COLARS
SEMILA REP	22 621 66 66 736 38 36 631 68		DESIGNATION AND ADDRESS OF THE PERSON OF THE
ENGAPORE TOTAL	60,738.38	00.70%	EMPORT COLARS
BOWNA	10 607 22	00.00%	EXPORT COLARS
BOUTH APPLICA	41,580.40	0.00%	percent country
IPAN	101.004.04	00%	percer counts
DAZLED.	7,3847	0.05	EMORT COLATS
IATON	108,313,31 30,748,12		
INTERNED	20,746.02	66.30%	EMORT COLATE
DOMA	8,478.06 260,377.66	0.05	EMPORT COLARS
DALAD	200 AH 31 2 MH H	0.05	
	7 00004	60.10%	EMORT COLASS EMORT COLASS
TRINDAD & TOBAGO			
TUNEST TORAGO		00.00%	EMORE COLATE
TANGEN STORAGO TURNEY TURNENSTON U ANABES	10.010	0.30 %	Expost counts
COMPANY	10.010	00 30 % 00 30 % 01 00 %	EMORT COLARS EMORT COLARS
COMPANY	10.604.62 162.634.69 70.667.64 23.106.60	66.20%	EMORT COLARS EMORT COLARS
TOWART V	10.010	030% 030% 030% 030% 030%	Expost counts

### **Registrations**

61,624 entries

69 countries

28,638 products

14,743 mixes

4,835 companies

1,430 active substances

MRL differences up to 3 fold

122 do not require an MRL

### **Biopesticides**

3,535 entries

61 countries

1,473 products

325 mixes

606 companies

### Microbial Insecticides

1,168 entries

52 countries

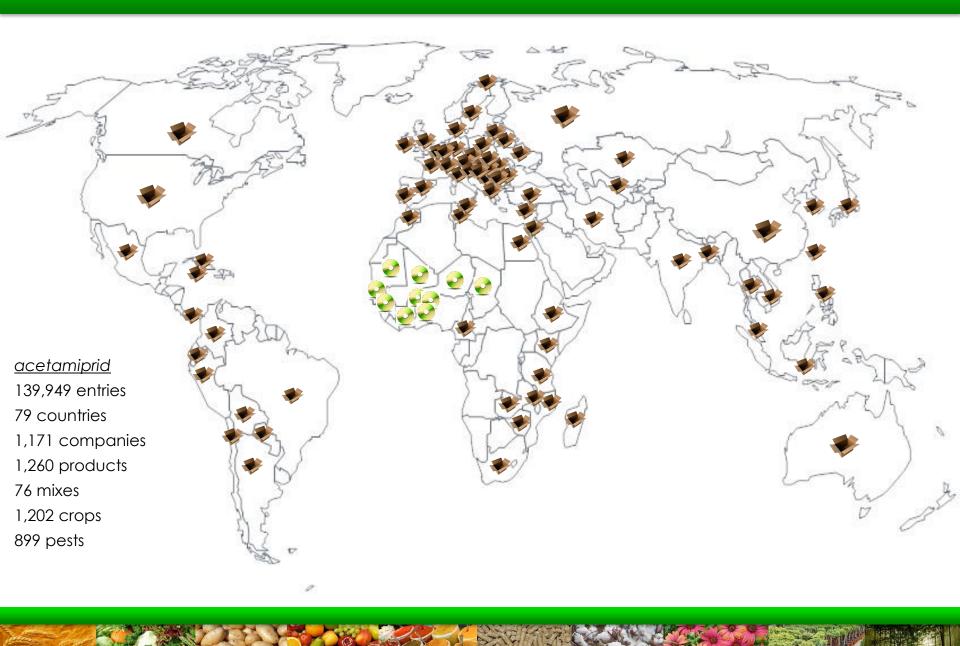
429 products

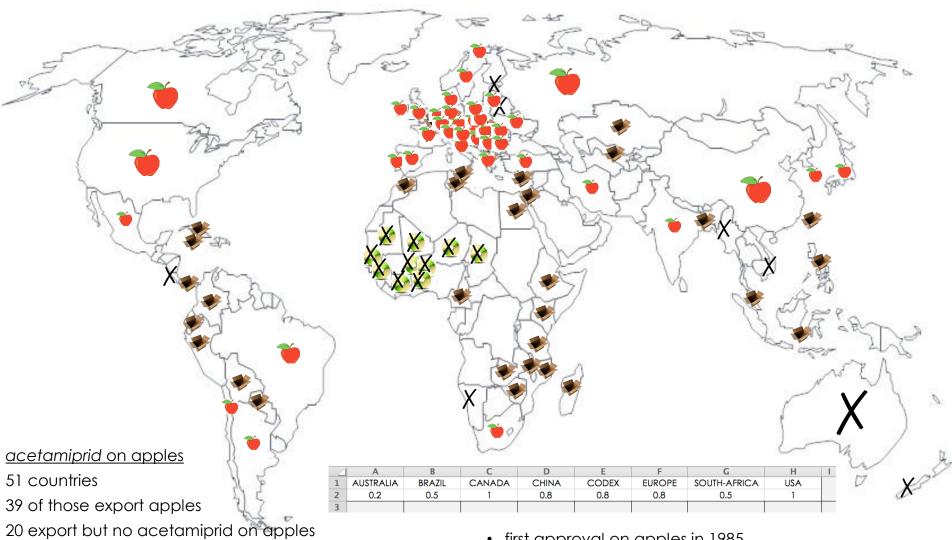
60 mixes

308 companies









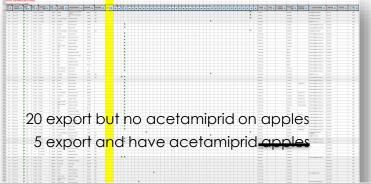
5 export and have acetamiprid but not on apples

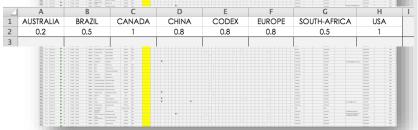
- first approval on apples in 1985
- since 1997 new approvals on apples every year

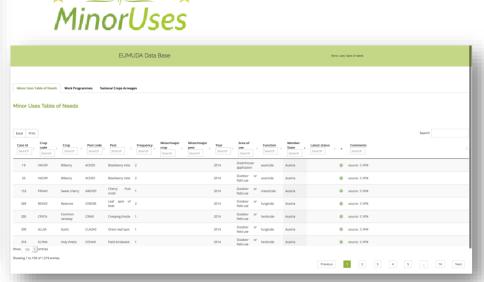
# **problems** farmers













# problems

farmers









- PMC (CAN)
- EMUCF (EU)
- ... (AUS)
- ... (...)

**GMUPSM** 

- **√** 2015
- ♦ 2017





# problems

farmers





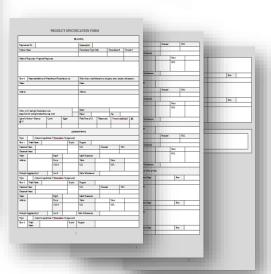


cooperation



1 2 2 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	MILES CONTROL OF THE		_	Active Ingrede			
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		CROs	PES1	1000	404-2001 11	OTHER
3	3						
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12	12			_	_		_
13	13				_		-
14	14				_		_
16 P	16 P				_	_	
P2   P2   P3   P3   P3   P3   P3   P3	P2   P2   P3   P3   P3   P3   P3   P3	15					
val selectors with '05.	val selectors with '05.	16					
Valuation service (a).	Valuation service (a).	12					
		-	2 Ope	3gri	P. II		





presubmission consultation



# **problems** farmers







		TILE MPCA	REQUIREMENT	TYPE	SOURCE	DATE
Ident	ity of the	ctive Substance / Plant Protection Product				
1.1	Applican	name, address, contact, telephone and telefax numbers)				
1.2	Producer	name, address, contact, telephone and telefax numbers)				
	1.3.1 - ac - te - fo - in	fiffic name of microorganism to species level or a level sufficient to show absonance relation to known microorganisms, especially pathogens; estation, not sample in execuptine culture callection in procedures and offeria, using best available technology, to characterize the strain or resolvype; unutunal or geneficially-modified strain, sulcace all innown differences between the modified microorganism and the parent wild strain(s) used any total names, common names, developmental code names genous or non-nadigenous of the species level to the internaced area of application (required in the EU)				
1.4	Composit	n of Technical Grade of MPCA/Active Substance				
		centration of microorganism (and metabolite, if appropriate) in terms of g/kg, or g/L (for US and Canada also in % w/w) and cfu*s/mL or appropriate patency units; include acceptable range for term. Potency should be expressed in recognized units of patency or an appropriate expression of biological activity per unit weight/volume				
	1.4.	Composition of microbial material used for manufacture of end use products in terms of g/kg or g/l. (for US and Canada also in 1% w/w) for each active ingredient including:				
	1.4.	Composition in terms of % g/kg or g/L, w/w for each ingredient: 2 the identity and maximum content of all microbial imputities must be reported, if possible and appropriate, expressed in appropriate units, as outlined in point 1.3.1 (in terms of clu's/mL or appropriate expression of biological certificity / vibility).				
	1.4.3 or g	Ity criterio for the production and strange of the MPCA, including: criteria for consistency and integrity of the master and working seed stock, typically, measures of biological activity and phenotypic notypic properties; espitable range for content of MPCA, in appropriate terms; espitable range for content of MPCA in appropriate terms; especial consistency of the production of the prod				
		tly control data (measures of quality offieria) from 3 - 5 production batches, including storage stability data. If the Technical Grade of MPCA is a stage in a continuous production process of an see product, this information should be provided for the entire production process.				
	1.4	A theoretical discussion regarding  - formation and/or presence of unintentificant injectioning impurities of toxicological concern, likely to occur in the Technical Grade of the MPCA,  - the impact of these injectioning injection injec				
	1.4.	2 Physical and chemical properties, if MPCA is produced as a manufacturing product that is stored prior to formulation of end-use products: physical state; density; viscosity or surface tension; explosivity, comosive character, axidizing properties; technical characteristics as appropriate.				
	1.4	3 International regulatory status of microorganism				
	1.4.	Comprehensive Data Summary / Tier II summaries in OECD format: "Guidelines and Criteria for industry for the Preparation and Presentation of Complete Dassies and of Summary Dassies for Plant Protection Products and their Microbial Active Substances in Support of Regulatory Decisions in OECD Countries, Appendix 7 and 8 / Tier II format required by Annex IIb of 91/414/EEC.				
	1.4.	5 Sample of MPCA, analytical standard of metabolite (and reference substances for the relevant impurities - EU orly): if requested				
	1.5.3 Pat	nt Status				
Prope	erties of th	Active Substance				







# **problems** farmers



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# **problems** farmers









# problems



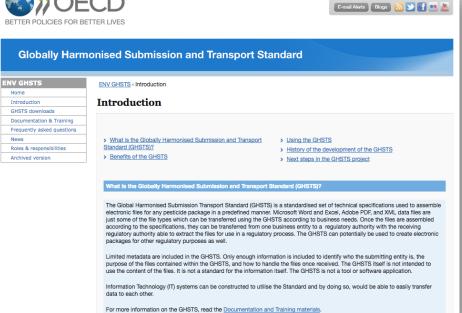




registrants products

presubmission









study protocols



dossier







**problems** farmers













task force











dossier





# problems

farmers









task force



authorities regulations













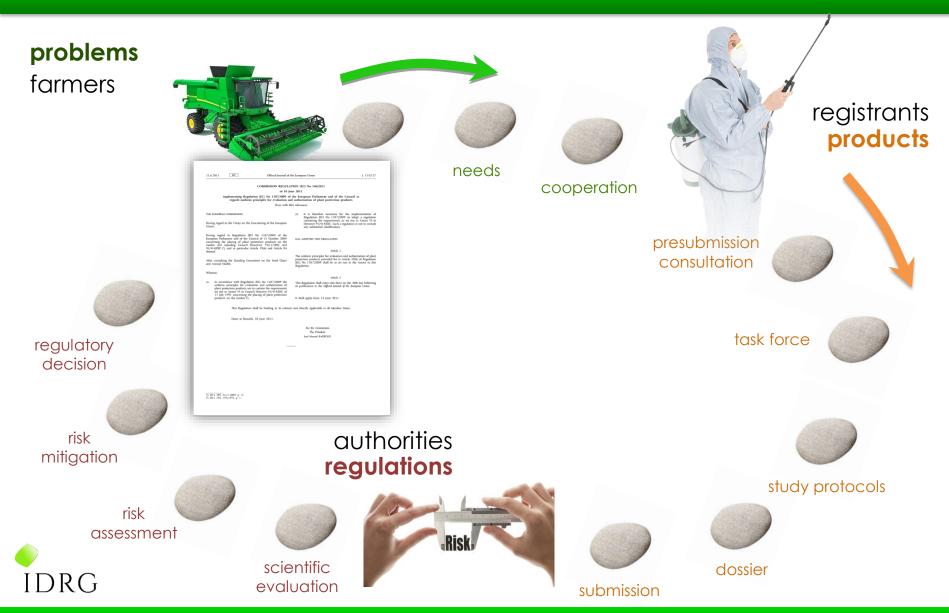














# overview

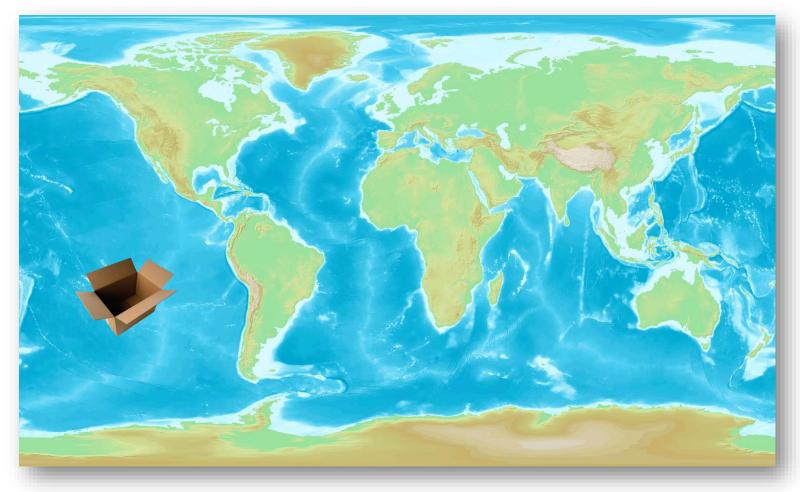
- > the problem
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 Growers/Processors/Traders: establish a global map that shows which authorizations by crop/product/country need to be processed to achieve global harmonization



# farmer / processor / trader





- Growers/Processors/Traders: establish a global map that shows which authorizations by crop/product/country need to be processed to achieve global harmonization
- II. Registrants and Contract Research Organizations: conduct a global presubmission consultation, build a global data package in cooperation with companies in other countries and allow regulators to communicate with each other







- Growers/Processors/Traders: establish a global map that shows which authorizations by crop/product/country need to be processed to achieve global harmonization
- II. Registrantsand Contract Research Organizations: conduct a global presubmission consultation, build a global data package in cooperation with companies in other countries and allow regulators to communicate with each other
- III. Regulators: exchange review reports and communicate with each other to reach compatible decisions whenever identical decisions can not be reached



# regulators

